

To Whom This May Concern:

We have had tremendous difficulties receiving payment from one of our largest accounts, a corporate owner of over 40 skilled nursing facilities in our region. The contract with this client includes a competitive discount off the Medicare fee schedule and 60-day payment terms. At one point, this client had over \$40,000.00 in past due balances. To receive the payments due, we would have to consistently send copies of invoices multiple times in various methods and then continue to communicate with the client's AP contact to push receiving these past due payments and providing current aging reports each week. Throughout our agreement, we would have to threaten holding our services until payment would be issued in good faith. The oldest invoices included payments that were past 120 days!

As an on-demand service provider, we rely on timely payments from our clients to ensure we can continue to operate. When the largest owner of skilled nursing facilities in our region is a consistent delinquent payer like this it greatly affects our business operations as we have invested multiple staff members, equipment, and vehicles to provide services to this large corporate client.

Removing portable x-ray providers from consolidated billing would have a positive impact on our industry to ensure we receive fair payments from the Medicare fee schedule for our valuable on demand services.